QUESTIONS AND ANSWERS (Q&A) IDDO Region 1 RFP

Q#	QUESTION	RESPONSE
1	How many referrals are you expecting for the first year of this RFP?	There is no set number of referrals that members of our Regional Outreach Network are required to send to the IDDO.
2	How would the awardee be paid in the first year of the contract?	The awardee would be expected to invoice CSS once per calendar quarter (April-June, July-September, October-December, etc.). CSS will provide instructions and a template for invoicing. Payment will be issued through ACH direct deposit or by mailed check. Payment is contingent on the completion of deliverables, submission of required financial documents, and complete Salesforce data entry.
3	Is there any up-front funding or is it contingent upon deliverables?	The contract is deliverable-based, meaning that funding is primarily contingent upon completion of deliverables agreed upon on a quarterly basis. If your organization anticipates that you will require some funds to start activities please provide an explanation in the Budget Justification portion of the proposal.
4	What counts as a deliverable?	Deliverables will be listed in Attachment A of the contract once an awardee has been selected. Deliverables may include outreach and marketing activities, attending Regional CBO network meetings, and creating educational materials.